



# DHL OCEAN CONNECT LCL KEEPING YOUR PROMISES AND DEADLINES

DHL Global Forwarding – Excellence. Simply delivered.



# OUR DHL OCEAN CONNECT LCL SERVICE OFFERING



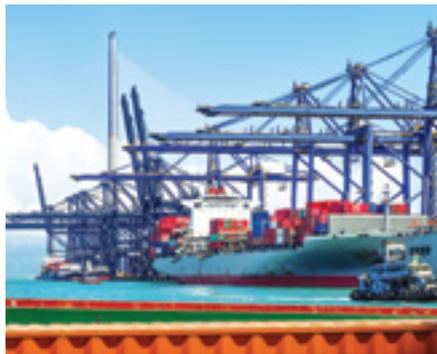
At DHL we know the importance of helping our customers meet their promises and their deadlines. That's why when you ship with our DHL Ocean Connect LCL services you ship with certainty.

The LCL business works on the basis of consolidating several smaller shipments either from different shippers and/or different consignees into one container. You will enjoy a simple flat ocean freight rate per CBM or TON for the actual shipment size booked. DHL Global Forwarding (DGF) operates our own Non-Vessel Operating Common Carrier (NVOCC), Danmar Lines (DL). Danmar Lines bills of lading are issued as carrier to you, these include all INCO terms, door-to-door or any other combination.

Operating our own DHL Ocean Connect LCL network globally, we serve more than 45,000 point pairs with around 2,500 scheduled direct sailings per week. Managed from end-to-end with our own network experts, DHL Ocean Connect LCL ensures predictability in your supply chains, keeping deadlines – and promises – towards your customers.

# WHY YOU SHOULD CHOOSE DHL OCEAN CONNECT LCL

Our DHL Ocean Connect LCL offers more frequency and better reliability, helping you to reduce inventory. It provides you with the confidence of delivering cargo on time and enables you to sell more to your customers.



## INDUSTRY EXPERTISE AND SECURITY

With DHL, you know that you'll consistently receive the expertise and security you demand at all times.

- Trained OFR experts throughout the supply chain handle your LCL cargo globally
- We have industry expertise in many sectors including Automotive, Technology, Chemicals, Retail, Life Sciences and Healthcare, Consumer, Engineering and Manufacturing and Energy
- We operate in our own/ approved warehouses at all locations, both at origin and destination, with defined security processes and procedures

## THE SCALE TO OFFER MORE

Our scale, financial strength, consistent track record and reliability mean you can count on us to deliver the LCL service you need.

- More ocean loops and services in LCL than any other single freight forwarder, with access to every major container port in the world
- On the ground presence in over 180 countries and territories, over 60 national gateways and nine multinational gateways with local expertise in every country we serve
- Access to 45,000 point pairs with around 2,500 weekly direct services for LCL, through a single provider

## RELIABILITY, FLEXIBILITY AND EFFICIENCY

A key client of the top ten worldwide carriers, we have planned space protection in all LCL point pairs, and offer a Shipped as Booked policy.

- Unique DHL Ocean Connect LCL services complimented by our multi and single country consolidations (when multiple shippers can be combined into FCL dedicated buyers' consolidation containers)
- Our six Sigma trained logistics specialists work with you to identify opportunities, recommend ways to improve performance and drive down costs along the supply chain

# PRODUCT FEATURES, ADVANTAGES AND BENEFITS

## PRODUCT FEATURES

We offer access to 45,000 point pairs with around 2,500 weekly direct services to and from all major ports and inland points. This includes planned space protection from every major container port in the world.

More direct services cutting transit times to a minimum and avoiding transshipment and double handling.

We're on the ground in over 180 countries and 850 locations worldwide, offering more ocean loops and services than anyone else.

A huge variety of different pick-up and delivery options.

We operate to the highest standards in the industry, and our DHL Ocean Connect LCL services are provided by over 4,000 trained specialists in more than 330 locations.

Controlled OFR shipments – using a wide range of quality controlled equipment types

Worldwide availability

Accommodates dangerous and long length goods (exceeding 5.8 meters)

Shipped as Booked policy.

Import/export customs brokerage.

All orders can be tracked 24/7 online  
Regular email reports are provided to stakeholders

## ADVANTAGES (vs. COMPETITORS)

More weekly direct services than any other freight forwarder.

Cargo is handled and checked in our own/approved warehouses at all locations.

Export and import from more locations worldwide.

Customizable options to move cargo worldwide.

Containers are controlled and monitored, from loading to arrival.

Multiple departures and containers enable segregation of incompatible dangerous goods classes.

When you book a specific sailing schedule, the shipment is moved on that schedule regardless of whether the container is full.

Customs experts in nearly all countries in the network.

Free online tool, DHL Interactive (DHLi).

## CUSTOMER BENEFITS

Reliable and predictable transit times

Direct services deliver much faster transit times compared to transshipment services

Reduced risk of damage, miss-routing or loss.

Access to a global network.

Flexibility, speed and efficiency.

Improved reliability and door-to-door security.

Access to different container sizes and multiple departures through one provider.

Cuts the possibility of shipments being 'rolled over'

Reliable transit times

Fewer delays

Avoid delays through customs.

Full online visibility on shipment level.

# YOUR QUESTIONS ANSWERED

## **What are the advantages of using LCL over FCL?**

LCL is ideal for shipments which do not need the capacity and cost of a FULL container.

With DHL Ocean Connect LCL you “pay for what you use”, and it is significantly less than what you pay in any other mode of transportation. This means you can cost effectively send your goods immediately without having to wait for enough cargo to fill a full container.

## **Aren't goods more likely to be damaged in LCL containers?**

At DHL, your cargo is handled and checked in our designated container freight stations (CFS) at all locations. This reduces the risk of damage, miss-routing or loss.

## **I've heard LCL containers get 'bumped' more often by carriers – is this true?**

We negotiate top priority with carriers for our DHL Ocean Connect LCL containers so they are the last to get bumped (if at all) from a sailing. Furthermore, we can offer planned space protection from every major container port in the world. This drastically reduces the possibility of our DHL Ocean Connect LCL containers being bumped.

## **Don't LCL services normally operate only on major routes? I'll end up shipping long distances on land.**

We offer in excess of 45,000 point pair combinations with around 2,500 weekly direct services to and from all major ports and inland points, using a spread of carriers over all alliances, providing fastest transit time on direct services.

## **Won't my goods suffer delays while you wait to fill your LCL containers?**

When you book a shipment with DHL Ocean Connect LCL on a specific vessel, we will ship on that vessel regardless of whether the container is full. We call this 'Shipped as Booked' policy.

## **Are there any restrictions on what I can ship via LCL?**

In general, we ship everything that we can fit into a container, provided the DG (Dangerous Good) class of the cargo is accepted by the carrier (e.g. no live plants, live animals, etc.).

The size and weight of your shipment might restrict the ocean container required to move your shipment.

## **What additional services can you offer?**

Single country and multi country consolidation are strengths for DHL, enabling you to optimize container use in ocean freight operations. We have a dedicated global team of security experts and unique technical security solutions, and we offer a range of information solutions from multimodal Track and Trace, to full purchase order/vendor management.

## **Why use a freight forwarder like DHL Global Forwarding?**

We eliminate all the pain and effort associated with dealing with carriers, customs, compliance, paperwork, etc. We can offer you value added services as standard, including insurance, transport to/from sea ports, security services, supply chain consulting, etc. We operate our own DHL Ocean Connect LCL network – no other freight forwarder or carrier can offer this in equal coverage.

## **Aren't freight forwarders more expensive than dealing directly with the carriers?**

Generally carriers don't offer LCL services. In addition, the majority of the cost for LCL occurs outside of the port. So by controlling the volumes and the total LCL chain we have far more control over the rates we can offer you.

You can find out more about DHL Ocean Connect LCL online at [www.dhl.com/oceanfreight](http://www.dhl.com/oceanfreight) or by contacting your local sales representative.

